



August 2014, 560pp., 6 1/8 x 9 1/4
ISBN 978-1-4408-0077-1, \$110.00 ~ **\$88.00**Also available as an eBook. Please call for pricing.

ENTREPRENEURIAL WOMEN

New Management and Leadership Models

Louise Kelly, Editor

This two-volume work provides balanced and thorough coverage of women entrepreneurs in multicultural and international contexts as well as in the Western world. *Entrepreneurial Women: New Management and Leadership Models* explores how women everywhere are empowering themselves socially and economically through entrepreneurship and business ownership.

The contributors consider how discrimination against women in the workplace can contribute to the inspiration to become business owners in the first place and document the experiences of African American women entrepreneurs as well as women in distinct settings such as China, Africa, rural Jamaica, and Silicon Valley. The work draws on empirical studies, data sets, case studies, and descriptions of career trajectories to portray the realities of women entrepreneurs today. Readers will understand the distinctive challenges and opportunities involved with the entrepreneurship process for women-owned businesses, grasp how women have overcome their disadvantages in getting funding and accessing capital, and learn about the unique management and leadership style of women entrepreneurs.

Louise Kelly, PhD, is professor of strategy at the School of Management at Alliant International University, San Diego, CA.

www.abc-clio.com

ABC-CLIO Order Form

Order online, Phone: 800-368-6868, Fax: 805-685-9685, or return this form to: ABC-CLIO, P.O. Box 1911, Santa Barbara, CA 93116-1911

Name	Title	Entrepreneurial Women @ \$88.00 U					
nstitution		Sales Tax: U.S. residents add applicable state sales tax;					
		Canadian residents add 6% GST or 8%HST					
Address		Shipping and Handling:					
City	StateZip	U.S. residents add 9%; Canadian residents add 10%					
Phone	Email						
nstitution Order		☐ Check enclosed payable to ABC-CLIO					
Purchase Order #		─ □ VISA □ MasterCard □ American Express					
		Account Number Exp. Date					
Signature (No purchase ord	er needed; signature authorizes order.)	Authorized Signature					

Promo Code: Q31420



20% Discount on Orders

When ordering use code Q31420

Table of Contents

ENTREPRENEURIAL WOMEN

V	O	ı	ı	ı	M	١	F	1
v	v	_			ıv		_	

Introduction: An Overview of the Successes and Challenges of 1 Entrepreneurial Women Louise Kelly 15 1 Gender and Entrepreneurial Intentions Rotem Shneor and Jan Inge Jenssen 2 Size and Growth Rate of Women-Owned Businesses in the 69 **United States** Linda F. Edelman, Tatiana S. Manolova, and Candida G. Brush 3 Breaking the Glass Ceiling through Entrepreneurship 97 Jay M. Finkelman and Louise Kelly 4 Exploring a Feminine Leadership Model among Women Entrepreneurs 107 Jennifer Walinga and Virginia McKendry Career Transitions in Marketing: From Corporate Life to 121 Self-Employment Clare Brindley, Carley Foster, and Dan Wheatley 6 The Unique Management Skills of Women Entrepreneurs 139 Christine Janssen-Selvadurai 7 Combining Motherhood and Entrepreneurship: Strategies, Conflict, and 155 Costs Eileen Drew and Anne Laure Humbert 8 Women Who Launch: Making the Transition from Employee to 183 Entrepreneur Bett Mickels 9 The Dilemmas of Women Entrepreneurs 205 Yenni Viviana Duque Orozco and Maria Carolina Ortiz Riaga 225 10 Work-Life Balance and African American Women Entrepreneurs Tina Houston-Armstrong and Krystel Edmonds-Biglow 11 Putting the "E" in Entrepreneurship: Women Entrepreneurs in the 243 the Digital Age Janet Salmons 12 You Are What You Brand: Women Share Their Branding Stories 279 Leah R. Singer About the Editor and Contributors 287 Index 295

VOLUME 2

Introduction: Entrepreneurial Women in a Global Context Louise Kelly				
Current and Global Status of Women Entrepreneurs Marlon Sukal and Louise Kelly	9			
Women Entrepreneurs in the Global Hotel Industry: Evidence from Italy Vittoria Marino and Raffaella Montera	25			
3 Training the Female Entrepreneurs of the Future Ilias Kapareliotis, Claire MacEachen, and Gary Mulholland	53			
4 Seizing the Opportunity to Gain a Middle-Class Lifestyle: Social Mobility and Contemporary Chinese Women Pamela Jackson	79			
5 Networking for Female Entrepreneurs Felena Hanson and Silvia Mah	105			
6 Entrepreneurship among Portuguese Women Carlos Cabral-Cardoso and Emilia Fernandez	135			
7 Black Women Entrepreneurs Taking Stake in the Global Marketplace Sandra Bell	157			
8 Migrant Women Entrepreneurs: Exploring the Barriers Fara Azmat	199			
9 Rural Women Entrepreneurs in Jamaica and the Women in Economic Leadership (WEL) Model Dhanaraj Thakur and Suzanne Charles	219			
10 Women Entrepreneurs in Silicon Valley Rebecca A. Turner and Erin Sullivan	239			
11 Women Entrepreneurs in Cameroon Christine Abonge	253			
12 Hera Hub: A Community for Entrepreneural Women Ashot Asaryan, James J. Hsiao, and Bianca Diaz	279			
13 Women, Entrepreneurship, and Motivational Factors in India Payal Kumar and Nalini Srinivasan	293			
14 Marketing Strategies and Investment Return of Women-Run Food Processors in Tanzania Aurelia Ngirwa Kamuzora	307			
About the Editor and Contributors	329			
Index	339			